

**Luter School of Business Pre-Business, Core and Majors**

Course #	Course Title	AoI	Prerequisites	Term
<b>Pre-Business</b>	ACCT 201*, 202, ECON 201, 202		<b>Minimum "C"</b> in each of the Pre-Business Courses	Fall & Spring
	MATH 125, 135 or 140, CPSC 215, Phil 207		required, and an overall 3.0 to apply to Luter	Fall & Spring
BUSN 231	Statistical Thinking		Math 125, pre or coreq Math 135 or 140 & CPSC 215	Fall & Spring
<b>Core: All courses are designated BSBA major or permission of the SoB Director</b>				
BUSN 276L	Excel for Business Applicaton		CPSC 215, BSBA major or permission of SOB	Fall & Spring
BUSN 300	Organizational Behavior		ENGL 223, BSBA major or permission of SOB	Fall & Spring
BUSN 304	Operations Management		BUSN 231, BSBA major or permission of SOB	Fall & Spring
BUSN 305*	Intro to Data Analytics		BUSN 231, <b>NON-ACCT majors only</b> , or permission of SOB	Fall & Spring
BUSN 311	Marketing Management		ENGL 223, BSBA major or permission of SOB	Fall & Spring
BUSN 323	Corporate Finance		ACCT 201 ECON 201 or 202, MATH 125, BSBA .....	Fall & Spring
BUSN 351	Business Law I		ENGL 223, BSBA major or permission of SOB	Fall & Spring
BUSN 370	Bus & Acctg Info Systems		CPSC 215, ACCT 202 (min B-), <b>ACCT majors only</b>	Fall & Spring
BUSN 418	Strategic Management		BUSN 300, 304, 311 and 323, BSBA major or permission of...	Fall & Spring
<b>Majors</b>				
<b>Accounting</b>				
ACCT 301	Intermediate Accounting I		ACCT 201 & 202, (each w/ min B-), CPSC 215, BSBA accounti	Fall & Spring
ACCT 302	Intermediate Accounting II		ACCT 301 (C), jr standing, BSBA accounting or permission of	Fall & Spring
ACCT 303	Cost/Managerial Accounting		ACCT 201 & 202 (each w/ min B-), BUSN 231 (min C), BSBA	Fall & Spring
ACCT 401	Taxation		ACCT 201 & 202, (each w/ min B-), BSBA accounting or permis	Fall & Spring
ACCT 405	Auditing		ENGL 223, ACCT 302 (min C), BSBA accounting or permission	Fall & Spring
ACCT 406W	Case Studies in Accounting		ENGL 223, ACCT 302 (min C), pre or co req ACCT 405	Fall & Spring
ACCT XXX	Accounting Elective (see list on back of this sheet)			
<b>Finance</b>				
FINC 324	Principles of Investment		prereq BUSN 323 (min C), BSBA maj. or permission of SoB	Fall & Spring
FINC 325	Management of Financial Inst.		BUSN 323 (min C) BSBA maj. or permission of SoB	Spring ONLY
FINC 422	Intermediate Corporate Finance		BUSN 323 (min C) BSBA maj. or permission of SoB	Fall ONLY
FINC 425	Risk Management		FINC 324, BSBA maj. or permission of SoB	Fall ONLY
FINC 428W	Financial Policy & Strategy		ENGL 223 (min C), FINC 324 & 422, BSBA maj. or permission.	Spring ONLY
FINC XXX	Finance Elective (see list on back of this sheet)			
<b>Management</b>				
MGMT 310	Leadership in Business		pre req BUSN 300, BSBA maj or permission of SoB	Spring ONLY
MGMT 355	Management Science		pre req BUSN 304, BSBA maj or permission of SoB	Spring ONLY
MGMT 400	Managing Human Capital		BUSN 300 (min C), BSBA maj or permission of SoB	Fall ONLY
MGMT 410	Supply Chain Management		BUSN 304 (min C), BSBA maj or permission of SoB	Fall ONLY
MGMT 491W	Senior Seminar in Management		ENGL 223, MGMT 400 & 410, BSBA maj .....	Spring ONLY
MGMT XXX	Management Elective (see list on back of this sheet)			
<b>Marketing</b>				
MKTG 310	Interactive Marketing		pre req BUSN 311, BSBA maj or permission of ....	Spring ONLY
MKTG 330W	Digital Marketing		BUSN 311(min C), BSBA maj or permission of SoB	Spring ONLY
MKTG 455	Database Marketing		prereq MKTG 310, BUSN 305;coreq MKTG 460, BSBA major .	Fall ONLY
MKTG 460	Creative Approaches in ....		prereq MKTG 310. coreq MKTG 455, BSBA major...	Fall ONLY
MKTG 470	Interactive Marketing Strategy		ENGL 223, MKTG 455 & 460, BSBA major .....	Spring ONLY
MKTG XXX	Marketing Elective (see list on back of this sheet)			
<b>Luter School of Business - Minor in Business Administration</b>				
	ACCT 200 (pref.) or 201 & BUSN 231 each with min C, ECON 201, ECON 202			Fall & Spring
FINC 300	Managerial Finance		ACCT 201, ECON 201 or 202 & MATH 125	Fall & Spring
BUSN 303 #	Fundamentals of Business		ENGL 223 and ACCT 201	Fall & Spring
BUSN 448	Enterprise Management		ENGL 223, BUSN 303 with a minimum grade of C	Fall & Spring
<b>NOTES:</b>				
* ACCT 201 sophomore standing - students with less than 30 credits will need an override to register				
<b>MKTG:</b>				
#	BUSN 303 (pre-req ENGL 223 and Acct 201) Open to BSBA students as a general elective			
<b>Junior Standing Requirement</b> - students with 60 credits <b>Senior Standing Requirement</b> - students with 90 credits				<b>OVER</b> →

### Other Luter School of Business Course Offerings

Course #	Course Title	AoI	Elective Area	Prerequisites	Term
BUSN 205	Business Practicum (1 credit)			Completion of 30 credit hours, 3.0 GPA, permission of SoB Dir	As needed
BUSN 210	Intor to Biotech & Mgmt		Biotech Prog	Registered in the Biotechnology and Management Program	As needed
BUSN 302	Business Law for Musicians	AIF		ENGL 223	Fall as needed
BUSN 303*	Fundamentals of Business		Minor	ENGL 223	Fall & Spring
BUSN 340	Non-Profit as Business Enterprise			Junior standing	Fall
BUSN 352^	Business Law II			ENGL 223, BSBA majors or permission of the SoB Director	No longer offered
BUSN 395	Topics in Business			ENGL 223, BSBA majors or permission of the SoB Director	As needed
BUSN 440	Luter Business Consulting		MGMT/MKTC	ENGL 223, and BUSN 303 or 300 or permission of SBI Dir	Fall & Spring
BUSN 442	Luter Business Inst. - Biotechnology			ENGL 223, BUSN 210 and BUSN 303 with a min grade of C	As needed
BUSN 448	Enterprise Management		Minor	ENGL 223, BUSN 303 with a min. grace of C	Fall & Spring
BUSN 480	Business Internships			BSBA major with at least junior standing or permission ...	General Elective
BUSN 491	Brout Seminar			junior standing or permission of theSoB Director	As needed
BUSN 495	Advanced Topics in Business			junior standing, BSBA major or permission of the SoB Dir	As needed
ACCT 200	Accounting Concepts		Minor	sophomore standing or above	Fall & Spring
ACCT 402	Advanced Taxation		ACCT	ACCT 401, BSBA majors or permission of SoB Director	Spring ONLY
ACCT 404	Volunteer Income Tax Assistance			Part of IRS Vita Programreq ACCT 401 <i>1 credit each term of p</i>	Spring ONLY
ACCT 451	Gov & Non Profit Acct		ACCT	ACCT 302 (min C), BSBA maj or permission of SoB Dir	Fall ONLY
ACCT 452	Advanced Financial Accounting		ACCT	ACCT 302 (min C), BSBA maj or permission of SoB Dir	Spring ONLY
ACCT 461	International Reporting Standards		ACCT	ACCT 302 (min C), BSBA maj or permission of SoB Dir	Fall ONLY
ACCT 480	Internship in Accounting		ACCT	BSBA major with at least junior standing or permission ...	No longer offered
ACCT 495	Advanced Topics in Accounting		ACCT	ACCT 302 (min C) , BSBA maj or permission of SoB Dir	As needed
ACCT 499	Indep. Study in Accounting		ACCT	ACCT 201, 202 each min B- , jr standing, BSBA maj. or permission	As needed
FINC 210	Personal Finance			This course is clsd to BSBA students	Fall & Spring
FINC 424	Portfolio Management		FINC	FINC 324, BSBA maj or permission of SoB Dir	Spring ONLY
FINC 454	Study Abroad in Finance		FINC	BSBA major and permission of the SOB Director	As needed
FINC 480	Internship in Finance		FINC	BSBA major with at least junior standing or permission ...	No longer offered
FINC 495	Advanced Topics in Finance		FINC	BSBA & permission of SoB Director	As needed
FINC 499	Independent Study in Finance		FINC	BUSN 323 with min C, BSBA maj & permission of SoB Directo	As needed
MGMT 330**	Simulation Modelling for Business		MGMT	BUSN 304, BSBA major or permission of SoB Director	As needed
MGMT 454	Study Abroad in Management		MGMT	BSBA major or permission of the SoB Director	As offered
MGMT 455	Leadership Assessment & Dev.		MGMT	BUSN 300 (min C), BSBA maj or permission of SoB Dir	Alt Springs
MGMT 480	Internship in Management		MGMT	BSBA major with at least junior standing or permission ...	No longer offered
MGMT 495	Adv. Topics in Management		MGMT	MGMT 400 and 410, BSBA maj or permission of SoB Dir	As needed
MGMT 499	Indep. Study in Management		MGMT	Permission of the SoB Director	As needed
BUSN 440	Luter Business Consulting		MGMT	ENGL 223, and BUSN 303 or 300 or permission of LBI Dir	No longer offered
MKTG 420	Consumer Research		MKTG	BUSN 311 (min C), BSBA maj or permission of SoB Dir	Spring ONLY
MKTG 454	Study Abroad in Marketing		MKTG	BSBA major and permission of the SOB Director	As Needed
MKTG 480	Internship in Marketing		MKTG	BSBA major with at least junior standing or permission ...	No longer offered
MKTG 495	Advanced Topics in Marketing		MKTG	BUSN 311 (min C),BSBA maj or permission of SoB Dir	As needed
MKTG 499	Independent Study in Marketing			BSBA maj and permission of SoB Director	As needed
<b>NOTES:</b>					
* BUSN 303 Open to BSBA students as a general elective					
Internships No longer offered for academic credit, may be taken for general credit if approved and monitored by faculty.					
Junior Standing Requirement - students with 60 credits Senior Standing Requirement - students with 90 credits					