

ENGLISH LANGUAGE TAUGHT COURSES FOR INCOMING EXCHANGE STUDENTS IN FALL SEMESTER 2020/21

- ✓ **The number of spots** on each course are **limited**.
- ✓ **The courses will be selected by the student in the Kozminski Virtual University 2 weeks before the semester starts following the rule “first come, first served”**.
- ✓ **On VU check schedule of each course for the whole semester** (not just first few weeks, schedules depend on the weeks – not all courses have regular class dates)
- ✓ **Learning Agreement** should be **submitted after completing courses registration** in the Kozminski Virtual University.
- ✓ **The conflicts in the schedule may occur** as the courses come from different majors, semesters and levels.
- ✓ **Students are allowed to mix courses from different majors and semesters** (within the program e.g. 2nd, 4th, 6th semester of the Bachelor program).
- ✓ **Students should choose the courses from their level of study** (undergraduate students -> Bachelor; graduate students -> Master; Law students -> both Bachelor and Master) – **if their home universities agree, they can also choose courses from different levels**.
- ✓ **Law students may choose also business courses** unless their home University does not approve it.
- ✓ Students speaking Polish are highly recommended to select some courses taught in Polish language. The offer is very diverse. Please ask for more information at aryniewicz@kozminski.edu.pl
- ✓ **Polish language course is open for all students no matter which level they are enrolled on, however it's not a mandatory course**.
- ✓ Remember that you can **collect max. 35 ECTS/semester**.



Subject	Hours	ECTS	Major	Level	Year of studies	Semester
Polish for Exchange Students	30	3	All majors	Bachelor & Master	All years	Fall 2020/21
Business English for LCCI	60	3	All majors	Bachelor & Master	All years	Fall 2020/21
Foreign language II - German/Spanish/Chinese/ French/Portuguese	60	3	All majors	Bachelor & Master	All years	Fall 2020/21
EU Criminal Law	20	4	Law	Bachelor & Master	All years	Fall 2020/21
European Courts of Justice: Judgements	20	4	Law	Bachelor & Master	All years	Fall 2020/21
EU Environmental Law	20	4	Law	Bachelor & Master	All years	Fall 2020/21
European Business Law	30	4	Law	Bachelor & Master	All years	Fall 2020/21
EU Institutional Law	30	4	Law	Bachelor & Master	All years	Fall 2020/21
International protection of human rights	20	4	Law	Bachelor & Master	All years	Fall 2020/21
Recent case law of the Court of Justice of the EU	20	4	Law	Bachelor & Master	All years	Fall 2020/21
Comparative Law	20	4	Law	Bachelor & Master	All years	Fall 2020/21
The Law of Financial Markets in the EU	20	4	Law	Bachelor & Master	All years	Fall 2020/21



Legal Negotiations	20	4	Law	Bachelor & Master	All years	Fall 2020/21
Computer science	20	3	Management	Bachelor	1 st	Fall 2020/21
Ethics in Business	30	3	Management	Bachelor	1 st	Fall 2020/21
Principles of Management - lecture	30	3	Management	Bachelor	1 st	Fall 2020/21
Principles of Management – practical classes	30	4	Management	Bachelor	1 st	Fall 2020/21
Principles of Law	12	3	Management	Bachelor	1 st	Fall 2020/21
Quantitative Methods	30	4	Management	Bachelor	1 st	Fall 2020/21
Interpersonal Communication	30	4	Management	Bachelor	1 st	Fall 2020/21
Introduction to Management in E-economy	30	2	Management	Bachelor	1 st	Fall 2020/21
Introduction to Online Analysis and Data Mining	30	2	Management	Bachelor	1 st	Fall 2020/21
HR Management	30	3	Management	Bachelor	2 nd	Fall 2020/21
Introduction to Innovation Management	20	4	Management	Bachelor	2 nd	Fall 2020/21
Idea Lab	20	2	Management	Bachelor	2 nd	Fall 2020/21



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Introduction to Python and Machine Learning - lecture	20	3	Management	Bachelor	2 nd	Fall 2020/21
Introduction to Python and Machine Learning – practical classes	40	5	Management	Bachelor	2 nd	Fall 2020/21
Statistics for Machine Learning	25	4	Management	Bachelor	2 nd	Fall 2020/21
Crowdfunding	25	3	Management	Bachelor	2 nd	Fall 2020/21
Legal Aspects of E-economy	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Global Megatrends Analysis and Strategic Use – a Practical Guide	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Managing Organizational Culture at International Level	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Global Leadership	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Behavioral Aspects of Business: Entrepreneurial Perspective	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Creative Problem Solving	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Business History: Cases of the Famous Polish Companies	20	3	Management	Bachelor	2 nd	Fall 2020/21



Elective Course - Influencer Marketing	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Marketing in Creative Industries	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Marketing Communication	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Media Ethics	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Open-collaboration Media Environments	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Platforms, New Media, and Society	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Wine and Spirits Management	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Supply Chain Management in HoReCa Industry	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Innovation and Knowledge Management	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course – Psychology of Money	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course – International Management of Luxury Brand	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Public Appearances	30	4	Management	Bachelor	2 nd	Fall 2020/21



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Elective Course - Business Psychology	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Behavioural Economics	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Social Media and Electronic Business Communication	30	4	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Current Events in Business Management	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Global Megatrends Analysis and Strategic Use – a Practical Guide	20	3	Management	Bachelor	2 nd	Fall 2020/21
Elective Course - Managing Organizational Culture at International Level	20	3	Management	Bachelor	2 nd	Fall 2020/21
Project Management	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Organizational Studies	30	4	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Corporate and Business Law	30	4	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Business Plan	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
European Union Functioning	16	2	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Organizational Behavior - Network Analysis	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21



Internationalization of Business	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Cross-cultural Communication	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
New Venture Creation	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Family Business Development	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Entrepreneurial Marketing	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Marketing Research	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Innovations in Marketing	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
Internet Marketing	30	3	Management/F&A *	Bachelor	3 rd	Fall 2020/21
*Courses available both for Management and Finance & Accounting students.						
Principles of Management	30	5	Finance & Accounting	Bachelor	1 st	Fall 2020/21
Preparing Financial Statements	30	5	Finance & Accounting	Bachelor	1 st	Fall 2020/21
Introduction to Organizational Behaviour	30	4	Finance & Accounting	Bachelor	1 st	Fall 2020/21
Microeconomics	30	5	Finance & Accounting	Bachelor	1 st	Fall 2020/21
Quantitative Methods I	45	5	Finance & Accounting	Bachelor	1 st	Fall 2020/21



Ethics in Finance and Accounting	20	2	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Statistics	30	4	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Financial and Tax Reporting	45	5	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Managerial Accounting	45	5	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Corporate Finance I	45	5	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Startups and Business Plan	30	4	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Preparations for Professional Qualifications ACCA/CFA/CIMA	20	2	Finance & Accounting	Bachelor	2 nd	Fall 2020/21
Contemporary Management: Theory & 21st Century Challenge	30	5	Management	Master	1 st	Fall 2020/21
Digital Transformation in Business & Society	30	5	Management	Master	1 st	Fall 2020/21
Macroeconomics and Business Economics	30	3	Management	Master	1 st	Fall 2020/21
International Business Strategy	30	5	Management	Master	1 st	Fall 2020/21
Application of Mathematical Statistics	24	3	Management	Master	1 st	Fall 2020/21
Accounting for Strategic Decisions	24	3	Management	Master	1 st	Fall 2020/21



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Elective course: E-business Strategy	20	2	Management	Master	1 st	Fall 2020/21
Elective course: Digital Marketing and E-commerce I	20	2	Management	Master	1 st	Fall 2020/21
Elective course: Artificial Intelligence in Business	20	2	Management	Master	1 st	Fall 2020/21
Elective course: Leadership I	20	2	Management	Master	1 st	Fall 2020/21
Elective course: Innovation and Creativity: Discovery of Entrepreneurial Opportunities	20	2	Management	Master	1 st	Fall 2020/21
Elective course: Cross Cultural Management	20	2	Management	Master	1 st	Fall 2020/21
Contemporary Management: Theory & 21st Century Challenge	20	5	Management	Master Part-time*	1 st	Fall 2020/21
Digital Transformation in Business & Society	20	5	Management	Master Part-time*	1 st	Fall 2020/21
Macroeconomics and Business Economics	20	3	Management	Master Part-time*	1 st	Fall 2020/21
International Business Strategy	20	5	Management	Master Part-time*	1 st	Fall 2020/21
Application of Mathematical Statistics	15	3	Management	Master Part-time*	1 st	Fall 2020/21
Accounting for Strategic Decisions	20	3	Management	Master Part-time*	1 st	Fall 2020/21



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Elective course: E-business Strategy	15	2	Management	Master Part-time*	1 st	Fall 2020/21
Elective course: Digital Marketing and E-commerce I	15	2	Management	Master Part-time*	1 st	Fall 2020/21
Elective course: Artificial Intelligence in Business	15	2	Management	Master Part-time*	1 st	Fall 2020/21
Elective course: Leadership I	15	2	Management	Master Part-time*	1 st	Fall 2020/21
Elective course: Innovation and Creativity: Discovery of Entrepreneurial Opportunities	15	2	Management	Master Part-time*	1 st	Fall 2020/21
Elective course: Cross Cultural Management	15	2	Management	Master Part-time*	1 st	Fall 2020/21
*Classes coming from the part-time programs are held on Fridays afternoons and during weekends.						
Entrepreneurship & New Venture Development	30	5	Management	Master	2 nd	Fall 2020/21
Open Collaboration Communities	30	4	Management	Master	2 nd	Fall 2020/21
Mergers & Acquisitions	30	4	Management	Master	2 nd	Fall 2020/21
Strategic Negotiations	30	4	Management	Master	2 nd	Fall 2020/21
Consulting Project	30	4	Management	Master	2 nd	Fall 2020/21
New Product Development Process and Innovative Project Management	30	4	Management	Master	2 nd	Fall 2020/21



Design Thinking and Service Design in the Innovation Processes	30	4	Management	Master	2 nd	Fall 2020/21
Innovative Management Lab	30	4	Management	Master	2 nd	Fall 2020/21
Principles of Project Management	30	4	Management	Master	2 nd	Fall 2020/21
Business Data Mining	30	3	Management	Master	2 nd	Fall 2020/21
CRM and Marketing Automation	24	2	Management	Master	2 nd	Fall 2020/21
Social Media Marketing	20	3	Management	Master	2 nd	Fall 2020/21
Elective courses – to be announced			Management	Master	2 nd	Fall 2020/21
Entrepreneurship & New Venture Development	20	5	Management	Master Part-time*	2 nd	Fall 2020/21
Open Collaboration Communities	20	4	Management	Master Part-time*	2 nd	Fall 2020/21
Mergers & Acquisitions	24	4	Management	Master Part-time*	2 nd	Fall 2020/21
Strategic Negotiations	24	4	Management	Master Part-time*	2 nd	Fall 2020/21
Consulting Project	30	4	Management	Master Part-time*	2 nd	Fall 2020/21
New Product Development Process and Innovative Project Management	24	4	Management	Master Part-time*	2 nd	Fall 2020/21



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Design Thinking and Service Design in the Innovation Processes	24	4	Management	Master Part-time*	2 nd	Fall 2020/21
Innovative Management Lab	30	4	Management	Master Part-time*	2 nd	Fall 2020/21
Elective courses – to be announced			Management	Master Part-time*	2 nd	Fall 2020/21
*Classes coming from the part-time programs are held on Fridays afternoons and during weekends.						
Global Economy	30	3	Big Data Science **	Master	1 st	Fall 2020/21
Quantitative and Qualitative Research Methods	30	3	Big Data Science **	Master	1 st	Fall 2020/21
Project Management with Elements of Negotiation	30	2	Big Data Science **	Master	1 st	Fall 2020/21
Financial Mathematics	30	3	Big Data Science **	Master	1 st	Fall 2020/21
Data Visualization	40	3	Big Data Science **	Master	1 st	Fall 2020/21
Databases	40	4	Big Data Science **	Master	1 st	Fall 2020/21
Introduction to Statistical Programs	20	3	Big Data Science **	Master	1 st	Fall 2020/21
Introduction to Programming with R	30	3	Big Data Science **	Master	1 st	Fall 2020/21
Financial Markets and their Psychology	30	3	Big Data Science **	Master	1 st	Fall 2020/21
Health Economics	30	3	Big Data Science **	Master	1 st	Fall 2020/21



** New program (launch: 2020/21) – only first semester’s classes are available. Only full-time track.						
Advanced Microeconomics 1: General Equilibrium	40	4	Applied Global Economics **	Master	1 st	Fall 2020/21
Advanced Macroeconomics 1: Growth and Business Cycles	40	5	Applied Global Economics **	Master	1 st	Fall 2020/21
Economic Modelling	40	6	Applied Global Economics **	Master	1 st	Fall 2020/21
Topics in Contemporary Economics in Second Foreign Language. German or French	20	2	Applied Global Economics **	Master	1 st	Fall 2020/21
** New program (launch: 2020/21) – only first semester’s classes are available. Only full-time track.						
Introduction to Financial Markets	20	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Introduction to Excel and SQL	30	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Advanced Macroeconomics	30	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21



Commercial Law	30	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Microeconomics	20	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Introduction to Banking	30	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Tax Planning	20	2	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Introduction into Finance and Accounting	30	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Introduction into Reuters, Bloomberg and other databases	20	3	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21



Communications and Negotiations	30	2	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
Introduction to AML and Compliance in Banking	30	2	Compliance and Crime Prevention in Business **	Master	1 st	Fall 2020/21
** New program (launch: 2020/21) – only first semester's classes are available. Only full-time track.						
Advanced Corporate Finance	45	5	Finance & Accounting	Master	1 st	Fall 2020/21
Corporate Financial Reporting	45	5	Finance & Accounting	Master	1 st	Fall 2020/21
Quantitative and Qualitative Research Methods	30	4	Finance & Accounting	Master	1 st	Fall 2020/21
Communication and Negotiation Skills	30	3	Finance & Accounting	Master	1 st	Fall 2020/21
Advanced Macroeconomics	30	4	Finance & Accounting	Master	1 st	Fall 2020/21
Big Data Analysis	30	4	Finance & Accounting	Master	1 st	Fall 2020/21
Modern Banking Systems	30	4	Finance & Accounting	Master	1 st	Fall 2020/21
Advanced Corporate Finance	32	5	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
Corporate Financial Reporting	32	5	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21



Quantitative and Qualitative Research Methods	24	4	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
Communication and Negotiation Skills	16	3	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
Advanced Macroeconomics	24	4	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
Big Data Analysis	24	4	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
Modern Banking Systems	24	4	Finance & Accounting	Master Part-time *	1 st	Fall 2020/21
*Classes coming from the part-time programs are held on Fridays afternoons and during weekends.						
Mergers and Acquisitions	30	3	Finance & Accounting	Master	2 nd	Fall 2020/21
Programing in Finance	30	3	Finance & Accounting	Master	2 nd	Fall 2020/21
Corporate Governance and Control	20	3	Finance & Accounting	Master	2 nd	Fall 2020/21
Portfolio Analysis	30	4	Finance & Accounting	Master	2 nd	Fall 2020/21
Innovations in Investment Project Appraisal	30	4	Finance & Accounting	Master	2 nd	Fall 2020/21
Derivatives Valuation and Advanced Risk Management	30	4	Finance & Accounting	Master	2 nd	Fall 2020/21
Alternative Investments	30	4	Finance & Accounting	Master	2 nd	Fall 2020/21
Taxes in Corporate Strategy	60	8	Finance & Accounting	Master	2 nd	Fall 2020/21
Advanced Audit and Assurance	60	8	Finance & Accounting	Master	2 nd	Fall 2020/21



Mergers and Acquisitions	24	3	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Programing in Finance	20	3	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Corporate Governance and Control	16	3	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Portfolio Analysis	24	4	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Innovations in Investment Project Appraisal	24	4	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Derivatives Valuation and Advanced Risk Management	24	4	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Alternative Investments	24	4	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Taxes in Corporate Strategy	48	8	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21
Advanced Audit and Assurance	48	8	Finance & Accounting	Master Part-time *	2 nd	Fall 2020/21

*Classes coming from the part-time programs are held on Fridays afternoons and during weekends.