

| SL. | Course Title | Credit |
|------------------------------|---|---------------|
| Term V (FALL) 2023-24 | | |
| 1 | AI & Future of Work | 4 |
| 2 | Advanced Selling Skills and Management | 4 |
| 3 | Advanced Entrepreneurship | 2 |
| 4 | Advanced Methods for Data Analysis | 4 |
| 5 | Analytical Models for Operations and Supply Chain | 4 |
| 6 | Banking, Financial Markets and Systems | 4 |
| 7 | Business and Government Relations | 2 |
| 8 | Corporate Valuation | 2 |
| 9 | Digital Product Management | 4 |
| 10 | Digital Strategy and Digital Transformation | 4 |
| 11 | Financial Risk Management | 2 |
| 12 | FINTECH | 4 |
| 13 | Investments | 2 |
| 14 | Management Consulting(A) | 4 |
| 15 | Management Consulting(B) | 4 |
| 16 | Management Control Systems | 2 |
| 17 | Marketing Analytics | 4 |
| 18 | Mergers, Acquisitions & Corporate Restructuring | 4 |
| 19 | Multi-Sectoral Analysis in Indian Context | 2 |
| 20 | Multi-sided Platform Business Strategy | 4 |
| 21 | Innovation Management | 4 |
| 22 | Project Management | 4 |
| 23 | Retail Management | 4 |
| 24 | Rural Marketing | 2 |
| 25 | Strategy for Digital Supply Chain | 4 |
| 26 | Strategic Leadership Decisions & Drivers | 4 |
| 27 | Supply Chain Management | 4 |
| 28 | The Leadership Personality - Public Speaking | 2 |

| Course Title | Credit |
|---|---------------|
| Term VI (SPRING) 2022-23 | |
| Advanced Competitive Strategy | 4 |
| Advanced Digital Marketing | 4 |
| Advertising Management & Integrated Marketing Communication | 4 |
| Business Forecasting | 4 |
| Business Relationships and Networks | 4 |
| Capstone Exercise | 2 |
| Communication Skills for Leadership & Team Excellence | 4 |
| Customer Relationship Management | 4 |
| Data Warehousing & Visualization | 4 |
| ERP Systems: Technology Planning & Implementation | 2 |
| Fixed Income Securities | 4 |
| Green Business Management | 2 |
| Hedge Funds - History, Strategies and Market Practices | 2 |
| Inspired Leadership thru Personal Mastery | 4 |
| Leadership from Emergence to Effectiveness | 2 |
| Logistics: Contemporary Perspectives | 4 |
| Management Consulting | 4 |
| Management Games | 4 |
| Managing your Personal Brand | 2 |
| Multi sided Platform Business Strategy | 4 |
| Negotiations (Advanced) | 4 |
| Negotiations (Beginner) | 4 |
| Strategic Digital Supply Chain Management | 4 |
| Workshop on Public Policy | 2 |
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