

IILM India

UG modules: Fall semester

Semester 2	ECTS
ENG 115 Commercial Correspondence	4
ECO 100 Economics	4
BUS 109 Law for Business Professionals	4
STA 110 Managerial Statistics	4
FIN 107 Principles of Finance	4
COM 100 Communication Skills	4
FRL 105 Foreign Language	3
COV 105 Company Visits	2
Semester 4	
	ECTS
ECO 210 International Economics	5
MIS 220 Information Systems	4
MGT 217 Strategic Sales Management	5
FIN 220 Principles of Finance	5
FRL 210 Foreign Language	3
COV 205 Company Visits	2
ENT 230 Small Business Field Studies	5

Semester 6:	ECTS
FIN 320 Financial Planning and Budgeting	5
MGT 330 Strategic Leadership & Change	5
BUS 315 Business in a World Economy	5
FRL 320 Foreign Language	3
THE 350 Thesis	6
ENT 330 Entrepreneurship Case Studies	5
ENT 340 Mergers and Acquisitions	5